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Position Tags Sheet

Board of Advisors	Member, Board of Advisors; Member, Board of Trustees
Board of Directors	Member, Board of Directors
Board of Directors + Operations Executive	Managing Director (unless it is a big firm like EY or Goldman Sachs - which case they are only an Operations tag)
Chief Executive Officer/President	
CEO/President	Chief Executive Officer or President
Finance Positions	
CFO	Chief Financial Officer
Comptroller	Comptroller, Controller, Audit Director, Accounting Director, Chief Accounting Officer, Taxes;
Finance Executive	Director of Finance, Financial Development, Vice President of Finance, Chief Investment Officer, Chief Investment Officer
Treasurer	Treasurer
Human Resources Positions	
Head of HR	Chief Human Resources Officer, Senior/Executive Vice President Human Resources, Safety, Employee & Labor Relations; Chief Administrative Officer (or Operations depending on the role); Training
HR Executive	Director of Human Resources, Director of Labor Relations, Training
Information Technology Positions	
CIO/CTO	Chief Information Officer, Chief Technology Officer, Senior/Executive Vice President of IT (NOT CHIEF INVESTMENT OFFICER)
CISO	Chief Information Security Officer
IT Exec	Information Technology, Data Security, Digital Security, eCommerce, Information Systems, Software Engineering
Legal and Compliance	
General Counsel	Chief Counsel, General Counsel, Chief Compliance Officer, Legal Compliance (if Titan has JD background - if not, see strategy); Vice President of Regulatory Compliance (on if VP); Legal Affairs
Marketing Positions	
CMO	Chief Marketing Officer, Senior/Executive Vice President of Marketing NOT CHIEF MEDICAL OFFICER
Marketing Exec	
Business Development	Director of Business, New Business, Project Director, Project Lead, Mergers and Acquisitions, Deal Origination, contractor negotiations, Business and Community Development, Channel Development, Growth, Commercial Real Estate, Loan Officer, Mortgage Loan Originators,
Strategy	Consultants (not for entry-level roles, only director-level), Chief Strategic Officer, Chief Innovation Officer, Public Affairs, Government Relations, Regulation, top-level government positions, External Communications , Advisor to the CEO, Chief of Staff (Political), Compliance (in Banking etc without a JD qualification); Investor Relations; Corporate Secretary;
Operations	
COO	Chief Operating Officer, Head of Operations; Chief Administrative Officer (or HR depending on the role), Chief of Staff
Division Head	
Merchandising Exec	
Director of Operations, Vice P	Director of Operations, Vice President of Operations, Supply Chain, Production, Procurement, QA, Sustainability, Quality Control, General Manager, (and if you have no other info but the position title, for ex. Senior Vice President, Vice President), Social Responsibility, Construction, Loan Officer, Mortgage Loan Originators, Lending Officer, Manufacturing,
Risk Management Exec	Anti-Money Laundering, Actuary; Claims: Casualty; loss mitigation; Underwriter
Partner	
Managing Partner	Managing Partner
Principal/Partner	Principal, Partner, Law Firm Partner
Research & Development	
Chief Scientist	Chief Medical Officer;
Data Scientist (Baby Scientist	Analytics; Clinical Affairs
Product Development	Product Director, Vice President, Product Development, Engineering, Creative & Creative content,
Sales	
Head of Sales	Sales Director, Senior/Executive Vice President of Sales, Chief Revenue Officer, Chief Commercial Officer, Chief Revenue Officer
Customer Service Exec	Director of Contact Center, Chief Customer Officer, Vice President, Client Success, Vice President of Client Services
Sales Exec	sales Director, Senior/Executive Vice President of Sales, Chief Revenue Officer, Chief Commercial Officer, Chief Revenue Officer

Military Tags (only tag those in yellow)

GRADE	United States Army (USA)	ates Marine Corp	ed States Navy (L	States Air Force (t	tates Coast Guard (USCG)
O-10	General (GEN)	General (Gen.)	Admiral (ADM)	General (Gen.)	Admiral (ADM)
O-9	Lieutenant General (LTG)	Lieutenant Gene	Vice Admiral (VA	Lieutenant Gene	Vice Admiral (VADM)
O-8	Major General (MG)	Major General (N	Rear Admiral (up	Major General (N	Rear Admiral (RADM)
O-7	Brigadier General (BG)	Brigadier Genera	Rear Admiral (lov	Brigadier Genera	Rear Admiral (lower half) (RDML)
O-6	Colonel (COL)	Colonel (Col)	Captain (CAPT)	Colonel (Col)	Captain (CAPT)
O-5	Lieutenant Colonel (LTC)	Lieutenant Colon	Commander (CDI	Lieutenant Colon	Commander (CDR)
O-4	Major (MAJ)	Major (Maj)	Lieutenant Comn	Major (Maj)	Lieutenant Commander (LCDR)
O-3	Captain (CAPT)	Captain (Capt)	Lieutenant (LT)	Captain (Capt)	Lieutenant (LT)
O-2	First Lieutenant	First Lieutenant	Lieutenant Junio	First Lieutenant	Lieutenant Junior Grade
O-1	Second Lieutenant	Second Lieutenai	Ensign	Second Lieutenai	Ensign
E-9	Sergeant Major (SGM)/Command Sergeant Major (CSM)	Sergeant Major (	Master Chief Pet	Chief Master Ser	Master Chief Petty Officer (MCPO)
E-8	First Sergeant (1SG)/Master Sergeant(MSG)	First Sergeant (1	Senior Chief Pett	Senior Master Se	Senior Chief Petty Officer (SCPO)
E-7	Sergeant First Class	Gunnery Sergear	Chief Petty Offic	Master Sergeant	Chief Petty Officer (CPO)
E-6	Staff Sergeant	Staff Sergeant (S	Petty Officer Firs	Technical Sergea	Petty Officer First Class (PO1)
E-5	Sergeant	Sergeant	Petty Officer Sec	Staff Sergeant	Petty Officer Second Class
E-4	Specialist/Corporal	Corporal	Petty Officer Thir	Senior Airman	Petty Officer Third Class
E-3	Private First Class	Lance Corporal	Seaman	Airman First Clas	Seaman Apprentice
E-2	Private Second Class	Private First Clas	Seaman Apprent	Airman	Seaman Apprentice
E-1	Private	Private	Seaman Recruit	Airman Basic	Non-Rate

Hierarchy of Command

Division/Fleet		Yellow - receives an Operations ta
Regiment/Brigade/Squadron		Anybody with military service shou
Battalion	Roles at this leve	

Prefixes and Suffixes for Military Retirees

For individuals who retired from the military, it is appropriate to input their rank held at retirement as their prefix. You will find these next to the ranks above.

Their suffix should reflect their branch of service and status as a retiree (Ret.)

example: LTG J.H. Pittard, USA, (Ret.)